To: 'Andrew Kanter'[andrewk@autonomy.com]

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From: Sushovan Hussain
Sent: Thur 8/4/2011 4:40:50 AM
Importance: Normal

Subject: Final schedules for contracts and customers

Copy of Top 40 contracts 2010-11 FINAL.xlsx

Copy of Top 40 Customer Analysis 2010-2011 FINAL.xlsx

These 2 schedules are ready for redaction

(steve - fyi i changed UK govt to European govt)

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‡	Customer	End user (if c	Value (ex serv	Services
1	Bank of America		22,509	Bank
2	UBS		19,919	Bank
3	ВР	Direct	14,200	Energy
4	Microtech	BAV	11,550	European Govt
5	KPMG	Direct	11,337	<b>Professional Services</b>
6	Filetek	VA	10,500	US Government
7	Prisa	Direct	9,663	Media
8	Iron Mountain - pship	Direct	9,500	Technology
9	B of A	Direct	9,450	Bank
10	Discovertech	Abbott Labs	9,450	Pharmaceutical
11	JPMC	Direct	9,135	Bank
12	Filetek	Direct	9,010	Technology
13	HP Enterprise	Direct	8,000	Technology
14	MetLife DS	Direct	7,476	Insurance
15	DB Restructure	Direct	7,455	Bank
16	JPMC	Direct	3,238	Bank
17	USPS, eDiscovery	Direct	6,874	US Government
18	THS	Direct	6,767	Media
19	Amgen	Direct	5,877	Pharmaceutical
20	THS	Direct	5,876	Media
21	Metlife	Direct	5,775	Insurance
22	Microtech	Dell Hyatt	5,601	Leisure
23	EMC	Direct	5,257	Technology
24	Сарах	McAfee	5,250	Technology
25	Morgan Stanley DS	Direct	5,250	Bank
26	VMS	Direct	5,000	Technology
27	Citadel		5,000	Bank
28	Citi additional storage		4,977	Bank
	Amgen Info Governance	Direct	4,819	Pharmaceutical
30	AT&T mobility		4,809	Telecoms
31	FSA		4,500	European Govt
	PMI		4,394	Tobacco
	Microtech	DOI	4,200	US Government
34	Prisa		3,800	Media
	GCPD		3,723	European Govt
	Citi additional storage		3,712	Bank
_	National Bank of Canada		3,300	Bank
	Freddie Mac		3,150	US Government
	Bank of Montreal		2,990	Bank
40	Ahold		2,956	Retail

Customer name	Total	
1 Bank of America	45,825,685	Bank
2 JPMC	22,044,315	Bank
3 Citigroup	21,148,198	Bank
4 BP	20,753,576	Energy
5 Morgan Stanley	18,908,233	Bank
6 Deutsche Bank	16,480,907	Bank
7 UBS	16,447,339	Bank
8 MetLife	15,633,730	Insurance
9 KPMG	15,432,538	<b>Professional Services</b>
10 Prisa	13,971,503	Media
11 THS	12,740,308	Media
12 US Dept of Veterans Affairs	12,549,012	US Government
13 Amgen	11,631,140	Pharmaceutical
14 Vatican Library	11,550,000	European Government
15 HP	10,577,432	Technology
16 PMI	10,552,640	Tobacco
17 Abbott Labs	9,924,322	Pharmaceutical
18 Filetek	9,050,000	Technology
19 US DOI	7,538,086	US Government
20 McAfee	7,331,512	Technology
21 AT&T	6,959,023	Telecoms
22 GCPD	6,445,278	UK Government
23 Tikit	6,311,360	Technology
24 US Postal Service	6,225,666	US Government
25 Dell/Hyatt	5,600,610	Leisure
26 VMS	5,362,650	Technology
27 EMC	5,309,556	Technology
28 Public Works Canada	5,302,548	US Government
29 Freddie Mac	4,892,704	US Government
30 BNP	4,732,824	Bank
31 Avon	4,723,901	Pharmaceutical
32 IBM-Metlife	4,593,881	Insurance
33 Johnson & Johnson	4,570,317	Pharmaceutical
34 FSA	4,500,000	European Government
35 Citadel	4,377,651	Bank
36 Bank of Montreal	4,150,979	Bank
37 IBM-Amex	4,110,511	
38 Rand		Technology
39 Microtech		Technology
40 Xcel Energy	4,046,272	Energy